2017 BUDGET PROJECTION DETAIL

	<u>2016</u>	2017 (PROJ)
INCOME		
CLIENT FEES	143,553	158,000
FUND RAISING	18,383	23,000
OTHER DONATIONS	29,645	33,000
VCOC MEMBERS	14,190	14,000
VCOC MISSION	12,000	12,000
TOTAL INCOME	217,771	240,000 +9%
EXPENSE		
AUTO/TRANS	6,762	6,800
DIRECTOR'S EXPENSE	2,621	5,000
FACILITY MAINT.	7,433	3,500
GROCERIES	22,078	22,000
INSURANCE	10,441	10,500
MORTGAGE	17,277	17,300
PAYROLL	79,873	84,000
UTILITIES	19,481	20,400
TRAINING	1,350	3,500
MISC. *	5,563	7,000
TOTAL EXPENSE	<u>172,879</u>	<u>180,000</u> +9%

^{*(}MISC. CATEGORY INCLUDES EQUIPMENT, HOME & OFFICE SUPPLIES, TERMITE)